#### Agriculture and Natural Resource Programming in Talbot County

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### Background

- BS Agriculture Business, University of Wyoming
- MS Agriculture Economics, University of Wyoming
- Began in Extension August 2001
  - o Harford County 2001-2003
  - o Talbot County 2003-present



### Programming Initiatives

- Farm Business Management and Profitability
- Developing Small Farm and Agricultural Enterprises
- Others as Assigned

# Farm Business Management and Profitability

- Grain Marketing
- Talbot County Corn Club
- Pesticide Education and IPM
- Nutrient Management
- Computers for Farm Businesses
  - o Excel
  - Quickbooks
- Agriculture Education to non farm community

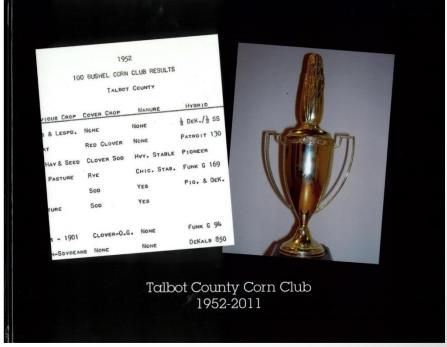
# Developing Small Farm and Agricultural Enterprises

- Small Farm Education
- Beginning Farmer Education
- Women in Agriculture
- Annie's Project
- Business Planning and Entrepreneurship
  - Business planning
  - Crop Budgets
- Farm Marketing
  - Digital Farming

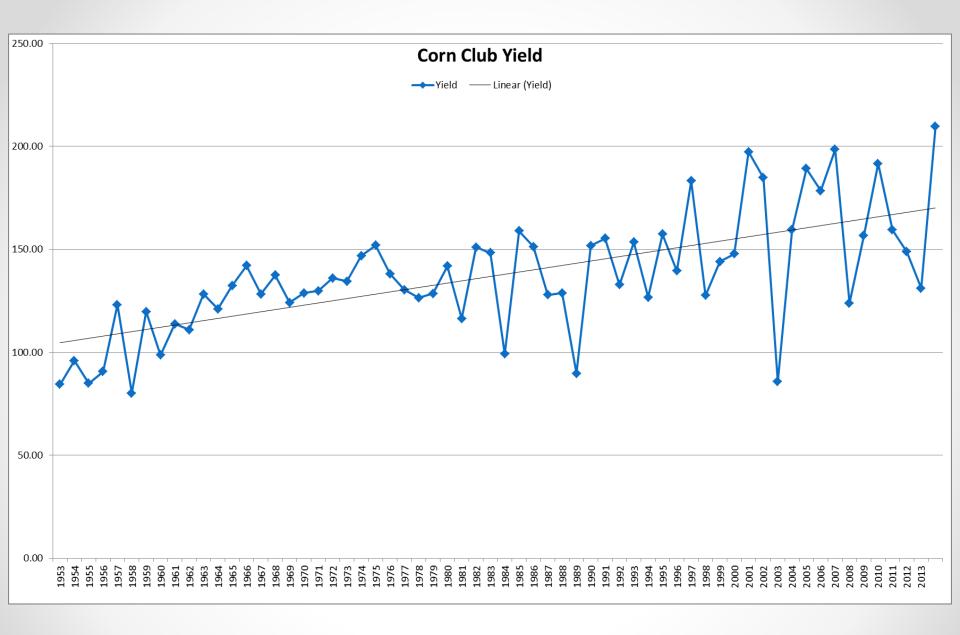
### Talbot County Corn Club

- Began in 1952
- Oldest consecutively running club in the US





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### Women in Ag

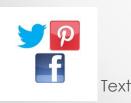
- http://www.extension.umd.edu/womeninag
- http://www.extension.umd.edu/annies-project
- Annie's Project
  - o Over 400 women
  - o 5-8 sites a year
  - o MD and DE



- Women in Ag Conference
  - o MD, DE and NJ
  - o 175 participants annually
- Social media, webinars, tours







#### Beginning Farmer Success



www.extension.umd.edu/newfarmer

- Increase the number of beginning farmers and acreage farmed by them
- Many partners
- Integrated approach
- Need assistance and content



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49400-19332. To find more resources and programs for beginning farmers and ranchers please visit www.Start2Farm.gov, a component of the Beginning Farmer and Rancher Development Program.

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### Others as Assigned

- County Government
- County Organizations
- Participation in Community Events
- Evaluation work NM/IPM survey, Agronomy Meetings, Needs Assessment
- www.extension.umd.edu/grainmarketing
- Custom Rate Survey
  - 0 2015

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